VALUE-ADDED SERVICE SCHEDULE FOR RMG CORPORATION

|  |  |  |
| --- | --- | --- |
| **January** | **February** | **March** |
| Newsletter | Newsletter. | NewsletterPre-approach Letter |
| **April** | **May**  | **June** |
| Client RoundtableNewsletter | Safe Lifting ProgramNewsletter | Birthday CardNewsletter |
| **July** | **August** | **September** |
| Holiday Card | Training - DiversityAgency WorkshopNewsletter | Newsletter |
| **October** | November | **December** |
|  Newsletter | NewsletterLoss Control Visit | Newsletter |
| Other Initiatives:* Attend annual convention.
* Maintain clipping file and forward as appropriate.
* Association leadership activities
* Publish insurance column
 |